



**EXCHANGE PROGRAMME APPLICATION
INDIAN INSTITUTE OF FOREIGN TRADE
B-21 QUTUB INSTITUTIONAL AREA,
NEW DELHI-110016**

Paste Your
Colored
Photo

PLEASE FILL-IN THIS FORM IN **BLOCK LETTERS**

1. Name:

(First)

(Middle)

(Last)

2. Gender: Male

Female

3. Date of Birth: Day _____ Month _____ Year _____

4. Father's Name: _____

5. Mother's Name: _____

6. Country of Citizenship _____

7. Home Institution

University/Institution Name _____

City _____

Country _____

Name of Authorized Official _____

E-mail address _____

8. Mailing Address

Street/Apt. _____

City _____ State _____ Postal code _____

Country _____ Day phone _____

E-mail (or fax) _____

E-mail Address: _____

9. Permanent Address (if it is not the same as the mailing address above)

Street/Apt. _____

City State _____ Postal code _____

Country _____ Day phone _____

E-mail (or fax) _____

E-mail Address: _____

10. Proposed Terms of Attendance: (mark all that apply)

Fall Semester (July-September) of year 20____

Winter Semester (October-December) of the year 20____

Spring Semester (January-March) of the year 20____

11. Length of Study: 3 Months 6 Months 9 Months

12. Housing/Accommodation: Please refer to **Appendix-II**

13. Colleges Attended: (List all post-secondary institutions you have attended).

Name of University/ Business School	Course/ Degree Completed	Year of Completion	GPA	Course/ Degree being pursued	Duration		Credits Earned for current Course
					From	To	

14. Certificates to be attached along with the application form:

- Resume
- Brief motivation letter
- Most recent transcripts
- Certificate of English Proficiency
- Copy of passport
- Filled-in Course Selection Form (Please refer to **Appendix-I**)

For detail about courses and commencement of trimesters, please refer to IIFT Student Exchange Fact sheet 2016-17 which can be downloaded at http://cc.iift.ac.in/docs/iift/EP_Fact_Sheet.pdf

15. Have you ever been subjected to disciplinary action by any college or university, or convicted of a violation of any state or federal law, other than minor traffic violation?

Yes No

If **yes**, explain fully on a separate sheet.

PLEDGE OF HONOR	
<p>I certify that all information given on this application is true and correct. I will abide by all rules and regulations of the university. I will accept the responsibility of the Honor Code of the university. I pledge I will not lie or cheat. I understand that violation of the IIFT Honor Code may result in severe penalties, including dismissal from the university.</p>	
Date: _____	<p style="text-align: center;">_____</p> <p style="text-align: center;">Signature of Applicant</p>

Name of Authorized Exchange Official at Home Institution: _____
 Phone No.: _____ Signature: _____
 Fax No.: _____
 E-mail _____ Address: _____ (stamp of the Exchange Officer/Institution)
 Date: _____

Email filled-in application form along with relevant documents to exchangeprogramme@iift.ac.in

List of core courses:

MBA (IB) First Year	MBA (IB) Second Year
<u>Trimester I (July – Sept.)</u>	<u>Trimester IV (July – Sept.)</u>
Marketing Management (3)	Supply Chain Management (3)
Financial Accounting (3)	India & World Economy (3)
Fundamentals of International Management (2)	Human Resource Management (2)
Managerial Communication – I (2)	International Business Strategy (2)
Psychology for Managers (2)	International Trade Logistics (3)
Business Economics (3)	IT Applications in Management – II (3)
Business Statistics 3+1 (non credit)	
ITAM 1 (3)	
<u>Trimester II (Oct. – Dec.)</u>	<u>Trimester V (Oct. – Dec.)</u>
International Marketing Management (3)	Corporate Ethics & Governance (2)
Consumer Behavior (2)	Management of Global Sourcing (2)
Management Accounting (2)	
Financial Management – I (3)	
Operations Research (3)	
Business Research Methods (3)	
Macro Economics (3)	
Organizational Behavior (2)	
Entrepreneurship (2)	
<u>Trimester III (Jan.-March)</u>	<u>Trimester VI (Jan.-March)</u>
Financial Management – 2 (3)	Legal Aspects of Business (2)
International Financial Management (3)	
Operations Management (3)	
International Economics (3)	
Trade Analytics (2)	
Managerial Communication – II (2)	
Strategic Management (3)	
International Trade Operations & Documentation (3)	

***Note: No. in the bracket () indicates the Course Credits
1 IIFT credit is equal to 4 ECTS***

List of Electives to be offered during Trimester IV, V, and VI:

IV Trimester			
S. No.	Course Name	Discipline Group	Course Credits
1	Financial Derivatives and Risk Management	FIN	2
2	Mergers and Acquisitions	FIN	2
3	Sales and Distribution Management	MKT	2
4	Brand Management	MKT	2
5	IT Project Consultancy & Management	IT	2
6	Strategy Execution & Tools	GM&S	2
V Trimester			
1	Financial Modeling	FIN	2
2	Security Analysis and Portfolio Management	FIN	2
3	Financing of International Trade	FIN	2
4	B 2 B Marketing	MKT	2
5	Digital Marketing	MKT	2
6	Management of Strategic Alliance	GM&S	2
7	Advanced Supply Chain Management	QTOM	2
8	Agri-Commodity Trading (ACT)	ITOL	2
9	Management of Shipping Services	ITOL	2
10	Digital Transformation Consulting	IT	2
11	Strategic Market Planning and Decision Making	MKT	2
12	Language (Mandarin, Spanish, French)		2
VI Trimester			
1	Procurement & Material Management	QTOM	2
2	Sectoral Strategies for International Business	ITOL	2
3	Customer & Excise Management	ITOL	2
4	Language (Mandarin, Spanish, French)		2

**APPENDIX-I
COURSE SELECTION FORM**

Name of the Student	
Name of University/School	
Period of Stay (Please Tick)	July-Sept ()/ Oct - Dec ()/ Jan - Mar ()
Date of Arrival	
Date of Departure	
Year (Please Tick)	2016 ()/ 2017()
Courses Selected at IIFT:	
Trimester I (July – Sept. 2016)	Trimester IV (July – Sept, 2016)
Trimester II (Oct – Dec, 2016)	Trimester V (Oct – Dec, 2016)
Trimester III (Jan – Mar, 2017)	Trimester VI (Jan – Mar, 2017)

APPENDIX-II ACCOMMODATION

IIFT does not provide on campus housing facilities to foreign exchange students but has made adequate arrangements to facilitate their accommodation needs. The following is a list of agencies willing to offer accommodation for foreign exchange students during their period of study at IIFT. ***The below mentioned agencies have been personally contacted for a special price applicable for foreign exchange students of IIFT only. For safety and security purpose it is suggested that exchange students may contact the below mentioned facilities.*** It is requested that students may individually get in touch with any one of the agencies based on your requirement and budget. Details are as follows:

- Praksh Kutir B&B
A-34, Hauz Khas, New Delhi- 110016, India
Mobile: +91-9811056623
Tel: +91-11-26520134/26967758
Fax: +91-11-26967758
Email: prakashkutir@gmail.com
Website: <http://www.besthomestaydelhi.com>
Contact Person: A.K. Gupta (Owner)
Distance from IIFT: Approx. 4Km

Tariff	Facilities
Rs. 1600/day on double occupancy (without breakfast) Rs. 2100/day on double occupancy (with breakfast) Rs. 2000/day for a bigger room (accommodating 3 students) No added Charges	Attached Bathroom, Wi-Fi, RO facility, Laundry(self/paid) Breakfast chargeable Rs. 150 per plate (Indian Breakfast), Bed Sheets changed once a week and Towels changed twice a week

- Saket Bread & Breakfast
D-21, 3rd Floor, Saket, New Delhi- 110017
(Near PVR Cinema), Opposite Kotak Bank
Email: saketbedandbreakfast@gmail.com
Website: <http://saketbedandbreakfast.com/index.php>
Mobile: +91-9582872580 (Mr. Anand Puri / Mr. Vaneesh)
Tel.: +91-11-41013398
Contact Person: Mr. Anand Puri (Owner)
Distance from IIFT: Approx. 5Km

Tariff	Facilities
Rs. 2800/day for double occupancy (July-September)	Attached bathrooms, Wi-Fi, RO facility In-room Electronic Safe, 24 hr access to fridge, microwave, tea/coffee, Breakfast included Lunch and Dinner on request (chargeable Rs 350 per head per meal)
Rs. 3000/day for triple occupancy (July-September)	
Rs. 3500/day for double or triple occupancy (October-March)	

- Qutub residency
81, Adchini, Sri Aurobindo Marg, New Delhi- 110017
Mobile: +91-3212056749 (Mr. Kamal)
Tel.: 011-26526192/ 26526193/ 26526194/ 26526195
Email: delhi@qutubresidency.com
Website: <http://www.quturesidency.com/>
Distance from IIFT: Approx. 2Km

Tariff	Facilities
Rs. 2800/day on double occupancy which includes breakfast and dinner and will include lunch on Saturday and Sunday	Attached bathroom, Wi-Fi, 2 sets of laundry per week (not chargeable)

- Grover's Nest-B&B,
Y-16, Green Park Main, First Floor,
New Delhi- 110016, India
Mobile: +91-9868281451
Tel.: +91-1126967713
Email: swaran.grover@yahoo.com
Contact Person: Swaran Grover (Owner)
Distance from IIFT: Approx. 5Km

Tariff	Facilities
Rs. 1500/day on double occupancy basis + Electricity Charges for A/C	Attached bathrooms, Wi-Fi, RO facility, Laundry chargeable Breakfast, Lunch, Dinner on request (chargeable)

- JMD Luxury Home
C-9/9922, Vasant Kunj, New Delhi- 110070
Mobile: +91-9810027243
Tel.: +91-11-26134955, +91-11-41042219
Email: jmdpvtltd@gmail.com
Website: <http://jmdluxuryhome.com/#2>
Contact Person: Mr. Vikram Singh
Distance from IIFT: Approx. 8Km\
*preferably for male students

Tariff	Facilities
Rs. 1500/day on double occupancy	Attached bathrooms, Wi-Fi, Geyser, Television, Breakfast included Lunch and Dinner on request (chargeable Rs 200 per head per meal) Pick up and drop facility chargeable @ Rs 600 per day per car